

SECTION 1 Overview

Carolina Signs and Wonders is an award-winning, woman-owned small business headquartered in Charlotte. We deliver a full array of indoor & outdoor sign solutions. We design, manufacture, install & maintain custom signage including digital displays, pylons, monuments, wayfinding, ADA, lobby signs, murals, trade show displays, exhibits, and promotional materials. The CSAW team excels with complex, unique and difficult sign and marketing projects. Focusing on safety, planning, and quality, we deliver excellence on projects most other companies wouldn't know where to start.

SECTION 2 Company Information

Headquarters Location:

Carolina Signs and Wonders, Inc (CSAW)
1700 University Commercial Place, Charlotte, NC 28213
704-625-2345

<https://www.carolinasignage.com/>

- NC Dept of Administration HUB Office – WBE & SBE credentialed
- City of Charlotte - WBE vendor #21279865
- Federal Government – SBE, UEI: S81MPHQUKJY1, CAGE: 9B8V2

South Carolina Location:

South Carolina Signs and Wonders, LLC (SCSAW)
110 Sunbelt Blvd Suite 100, Columbia, SC 29203
803-686-3901

<http://www.columbiasigncompany.com>

- State of SC Small & Minority Owned business certificate #2023123
- Federal Government – SBE, UEI: MQHAFK2JY6N4, CAGE: 9LZU0

Point of Contact: Ann Garner, ann@sc-sign.com; 803-686-3901

Veterans and EEO compliance - Company demographics:

We currently employ one disabled veteran. Our staff is comprised of 50% females and 20% minority.

Background

Company founder, Jacquelyn (Jacquie) Golbus, spent many years as a retirement analyst, securities analyst, and trader. She even built and ran a 501c3 organization in the Charlotte metropolitan area. With a flair for business, graphic art and design, she founded a sign company in 2019. She appointed her husband, Todd Golbus, to serve as Chief Operating Officer. Todd brings 25 years of business management to CSAW. In the corporate world, he held many titles with Fortune 500 companies including COO, CIO, Risk Executive, Chief Information Security Officer and Operational Excellence Officer. In just 3 years after inception, the balance sheet has grown more than 300%. CSAW has an A+ financial rating. To diversity, CSAW is made up of 3 operating entities, CSAW, SCSAW and CSAW Property Holding. All 3 businesses have common ownership and are focused on different aspects of business signage, sales, manufacturing, and research/development.

CSAW has delivered several complex and challenging signage, with projects ongoing in 37 states. We routinely work in the Carolinas, Georgia, Virginia, and Texas markets. Our construction capabilities, stellar safety record and project management allow us to execute larger projects on time, safely and within budget. We focus on partnering with clients and other stakeholders such as architects, construction

companies, interior designers and commercial upfitters. We have ongoing relationships with Aiken Technical College, Monteith Corporation (Wake Tech Community College project), Charlotte Mecklenburg Schools, Grey Construction, Cleveland Construction, D’Angelo Contractors, Dimension Contractors, Alpha Omega Construction, Dream Built Construction, Genesis Construction, Kasay Construction, and South Coast Construction.

SECTION 3 Key Personnel

JACQUIE GOLBUS <i>CEO</i> BS-Accounting	Former retirement analyst, securities analyst, and trader. She built and ran a 501c3 organization in the Charlotte metropolitan area. With a flare for business, graphic art and design, she founded a sign company in 2019.
TODD GOLBUS <i>COO</i> BS- Mngt Info Systems <i>MBA</i>	25 years in business management – specializing in large and complex organizations. Titles include COO, CIO, Risk Executive, Chief Information Security Officer and Operational Excellence Officer. Experienced in manufacturing, healthcare, pharmaceuticals, clinical trials, financial services, software/technology, aerospace, defense, and business consulting.
ANN GARNER <i>Business Development</i> BS-Engineering	Decades of experience overseeing multimillion dollar construction and repair projects on military installations. 5 yrs oversight of Fort Jackson’s sign shop & 5 years oversight of Tyndall Air Force base entry gates and installation signage. Held professional engineers’ registration over 20 years.
TED CROWLEY <i>National Accounts Manager</i> Associates (Criminal Justice)	Former Soldier & Police Officer. General manager responsible for national accounts, with focus on corporate rebranding & complex project spanning multiple states. Extensive experience with all types of indoor and outdoor signage, including illuminated channel letters, digital LED boards, pylon signs, interior wayfinding and ADA signs.
ADRIENNE NELSON <i>Production Supv</i> BFA (Fine Arts)	Certified Commercial Art/Advertising Design. 15 yrs experience in graphic design, print design and some web design. Ran own small, minority women-owned business for 8 yrs, specializing in branding and print. 10 years’ experience in project management. Production supervisor and permitting chief.
TAMARA LAW <i>Senior Sales Consultant</i>	30 yr expertise in signage/printing sales, project management, corporate communications, marketing, customer service & graphic design. Decades of experience with B2B signage and printing sales.
COURTNEY BRADESKU <i>General Manager</i> BA English Literature	4 yr signage project management. Specializes in complex comprehensive signage for apartments, hotels, healthcare, schools, etc. Manages from design conception to installation across entire US. Specializes in ADA and wayfinding signage, but also experienced with exterior and illuminated signage.
KEVIN PUTMAN <i>Installation Superintendent</i>	Lead trainer for all signage apprentices. 21 years of experience in the signage industry, including project management, permitting and signage installation of all types including digital displays, illuminated channel letters, vinyl, etc. Experienced welder, electrical foreman & project manager.

Our appointed project managers (PMs) have a vast array of reach-back capabilities from the CSAW staff, who have a collective 80+ years of signage and project management experience.

SECTION 4 Past Performance & Capabilities

Carolina Signs and Wonders has designed, fabricated, serviced, and/or installed a multitude of signage in the southeastern United States. For a full list of all our signage capabilities, please click on the below links: <https://www.carolinasingnage.com/catalog/> and <https://www.columbiasigncompany.com/>

Photos of our recent work include:

Digital displays: <https://app.companycam.com/galleries/xEjpZDYH>

Lobby signage: <https://app.companycam.com/galleries/LmjSboFL>

ADA and interior panel signage: <https://app.companycam.com/galleries/3rXE2jDi>

Exterior illuminated signage: <https://app.companycam.com/galleries/dcggpDbX>

Exterior non-illuminated signage: <https://app.companycam.com/galleries/fUP2vbsC>

Monuments: <https://app.companycam.com/galleries/jGADdwmS>

Vinyl: <https://app.companycam.com/galleries/kHTHjAmf>

Banners: <https://app.companycam.com/galleries/NeMRvQBF>

CSAW has enjoyed long-term relationships with many clients including the following:

- AGI – \$400K since 3/2021
- Complete Signs – \$300+K since 1/2021
- Now Optics – \$170+K since 8/2023
- Pinehurst Surgical & Medical – \$160K since 8/2022

The three ***largest and most recent*** clients include:

Aiken Technical College

Representative Name/Title: Dora Robson, Director of Procurement

Address: 2276 Jefferson Davis Hwy, Graniteville, SC 29829

Phone: 803-508-7269 E-mail: robinsond6@atc.edu

Dates: Mar 2023 – current. Multi-year contract valid through 24 Aug 2028

Project/Value: \$106K Digital monument complete. **\$622K** contract ending 8/2028. Design, fabricate and install multiple projects including illuminated entrance monuments, exterior dimensional letters, lobby signage, vinyl, dimensional acrylic signage, wayfinding post & panel, interior ADA & room IDs.

Monteith Construction Corporation

Representative Name/Title: Logan Griffin, Project Engineer

Address: 801 West Morgan Street #100, Raleigh, NC 27603

Phone: 910-515-5024 E-mail: lgriffin@monteithco.com

Dates: Mar 2023 – current. Project is 95% complete.

Project/Value: **\$250K**. Permit, construct & install exterior dimensional letters, a 19.5' and 10' tall illuminated 'torch' channel letter sign, and interior panel and directory signage.

Triton Stone

Representative Name/Title: Rachel Jones, Co-founder and Chief Marketing Officer

Address: 6131 River Road, Harahan, LA, 70123 (28 locations)

Phone: 504-738-2228 E-mail: rjones@tritonstone.com

Dates: February 2021 – current (95% complete)

Project/Value: **\$190K** over 41 task orders. Some completed June 2022 and some still underway.

Coordinated with local municipalities and installation crews to deliver custom business signage in 14 states and 46 separate locations. We designed, managed, and fabricated (routed, lasered, painted) signage for Triton Stone's business acquisitions.

SECTION 5 National Achievement – Individual & Company

INC. MAGAZINE Mar 2024 Issue 9 th fastest growing company in region	https://www.inc.com/magazine/202403/melissa-angell/how-my-husband-i-built-a-booming-sign-business-with-zero-experience.html
2022 Industry Leadership Award	Recognized at Signworld’s (a national sign owners’ alliance) National Conference
2022 Heavy Hitter Award	Largest deal closed of all Signworld companies
2021 Sapphire Club Award	Top 5% sales volume of Signworld companies
2021 Rookie of the Year runner up	Signworld awarded to Todd Golbus, COO of CSAW
2020 Platinum Sales Award	CSAW was the fastest growing Signworld company
2018 Public Works Executive of the Year	US Army-IMCOM awarded Ann Garner this world-wide award. Award based on management of installation infrastructure, including maintenance, repair, renovation & new construction.

SECTION 6 Equipment

CSAW-owned equipment includes, but is not limited to:

ShopBot CNC Router Table with Interchangeable Accessories (4’ x 8’)	Massey Ferguson GC 1710 Tractor with Loader, Backhoe and Lifting Forks
HP Latex 365 Large Format Color Printer 64”	Altec Ford 750 bucket truck 43’
Rollover Flexi Flatbed Applicator for Mounting and Laminating	Elliott M43 Ford 550 Bucket Truck 47’ Altec
GFP 300 Series Heat Laminator	Etching & Cutting Laser
Graphtec FC9000 160 Plus 64” Cutter	Altec 60
6-ton Crane Lift Capabilities	4 wheeler Honda ATV
Polaris UTV	Compact Massey Ferguson Tractor